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What's New?

Payworks Group Benefits

On February 3, Payworks announced the release of its much anticipated new employee group insurance product, **Payworks Group Benefits**.

The fully-insured group insurance product is available throughout Canada to Payworks clients with 30+ employees, and builds on Payworks' existing suite of total workforce management solutions.

Integrated with our Payroll, Human Resource, Time Management, and Applicant Tracking solutions, Payworks Group Benefits dramatically simplifies the costly and time consuming processes of benefits administration.

Developed in partnership with **Johnston Group**, one of Canada's leading third-party group insurance administrators, Payworks Group Benefits is the industry's

first real-time integration of payroll and employee benefit platforms.

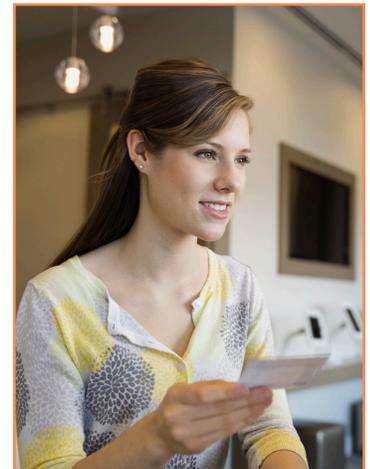
"Payworks Group Benefits is a long-time in the making and as two best-in-class providers, we're excited to deliver this offering to our clients. It provides distinctive value and differentiation as a complete, flexible insurance product, while simplifying administration for HR, payroll, and benefit departments," said Barb Gamey, CEO of Payworks.

Payworks Group Benefits is available in both French and English. Please contact benefits@payworks.ca for more information.

Follow Payworks on social media and visit payworks.ca to stay up-to-date with all of our exciting new features, including Payworks Group Benefits.

Payworks Group Benefits features:

- + Eliminates the need to enter payroll and benefits multiple times through a unique real-time integration platform
- + Complete employee benefits, including Extended Health, Dental, Short and Long-term Disability, Life Insurance, AD&D, Critical Illness, Pay-Direct card and more
- + 48-hour claims processing and intuitive mobile-optimized online self-service tools
- + Dedicated account representatives and one-to-one service model
- + User-friendly and convenient access to comprehensive claims and management reports



Get to Know Them

Get to know the people at Payworks

Theresa Barry is a Client Service Representative at Payworks. She works out of the Payworks National Service Centre in Winnipeg, and in April will celebrate three years with the company.

"The best thing about working for Payworks is the people. It's like a big family working together," says Theresa. "I like it when the phones are ringing and I am able to assist my clients and try to resolve their problems. I enjoy building a great relationship with our clients and hope that they know they can depend on me to help them."

Before joining the Payworks team in Winnipeg, Theresa worked at as a front end supervisor at Sobeys for five years. While working full-time Theresa was also attending CDI College, where she graduated with honours with her Payroll Compliance Practitioner (PCP) certification. Upon graduation she had the opportunity to apply for a position at Payworks.

Theresa has an 8-year-old daughter named Jasmine. She loves going to her soccer games and spending quality time with her either at the movies, reading a novel together, or dancing.

Every August, Theresa, Jasmine, and Theresa's mother go to Mississauga to celebrate their family Christmas as well as birthdays with her sisters, nieces, and nephews.

Theresa loves to learn new things, either at work or at home. She also enjoys renovating her home, summer gardening, roller skating, bike riding, and swimming.

Theresa's Payroll Tip: Importing your payroll into the pay grid view saves times and ensures accuracy.



Theresa Barry
Client Services Representative



One of the Best

Payworks Named One of Canada's Best Managed Companies

Payworks is pleased to announce that it is a 2015 Gold Standard winner of Canada's Best Managed Companies program. Payworks was a winner of Canada's Best Managed Companies program in 2012. After three consecutive years of maintaining its Best Managed status, Payworks has demonstrated its commitment to the program and successfully reapplied for the designation as a Gold Standard winner in 2015. The 2015 winners were announced on March 9, 2016.

"We are proud to have achieved the Gold Standard level of the Canada's Best Managed Companies program. Our team consistently works hard to

provide exceptional solutions and world class service to our customers, and it is through our staff's efforts, as well as the continued support of our partners and clients, that we have again received this prestigious designation," said JP Perron, President of Payworks.

Payworks' growth and success is in large part due to its proprietary suite of online total workforce management solutions, which are backed by a customer-centric service philosophy and supported by its corporate culture. Payworks has created a culture that emphasizes collaboration and innovation, and that encourages cultivating long-lasting relationships

with customers and community involvement.

"Best Managed Companies embrace innovation, seize opportunities and inspire talent. They really set the bar high," said Peter Brown, Partner, Deloitte and Co-Leader, Canada's Best Managed Companies program. "I would like to recognize the entire efforts of Payworks. It takes a dedicated effort from an entire team to focus on a core vision, create stakeholder value and excel in the global economy to achieve this level of success."

2015 winners of the Canada's Best Managed Companies award will be honoured at the annual Canada's Best



Managed Companies gala in Toronto on April 12, 2016. On the same date, the Best Managed symposium will address leading-edge business issues that are key to the success of today's business leaders.

Upcoming Events

Stop by our booth at these upcoming trade shows:

2016 Localfare - The Trade Show

The trade show showcases top food industry suppliers; new products; and cost-cutting technology, products and services.

Trade show: April 12, 10 AM - 4 PM
RBC Convention Centre, Winnipeg, MB

AHLA Trade Show

The 96th annual Alberta Hotel and Lodging Association (AHLA) Convention and Trade Show will feature more than 500 hospitality professionals alongside the industry's leading products and technology.

Trade show: April 17 from 6PM - 9PM and April 18 from 10AM - 1:30PM
Fairmont Chateau Lake Louise, AB

CPABC 2016 Spring Pacific Summit

Chartered Professional Accountants British Columbia (CPABC) is building on the success of their 2015 Fall Pacific Summit with the plans for their upcoming trade show. The trade show will provide insight into the latest practices, innovations, technology and ideas within the accounting field.

Trade show: May 11-13
Fairmont Chateau Whistler, BC

SHHA Hotel, Bar & Restaurant Trade Show

Members of the Saskatchewan Hotel & Hospitality Association (SHHA) will gather for business meetings, information sessions, and award celebrations, along with the province's largest hotel, bar & restaurant trade show.

Trade show: May 13
Delta Bessborough Hotel
Saskatoon, SK

The Canadian Payroll Association's 34th Annual Conference & Trade Show

Paying it Forward: this premier payroll event is your opportunity to connect with top thought leaders in payroll compliance, employment standards, and management.

At the conference, Payworks is sponsoring the Snack Food Break, which takes place on Thursday, June 16 from 2:30 - 3:30 pm. As well, Belinda Carrae and Kevin Sokolowski from Payworks are presenting an education session on Information Security & Governance in the Age of Cyber Threats on Saturday, June 18.

Trade show: June 16, 9 AM - 5 PM
Telus Convention Centre
Calgary, AB



Our People

Introducing Myles Halliday, Vice President, Product Management

Payworks is pleased to announce that Myles Halliday joined our team as Vice President, Product Management, effective March 7, 2016.

Myles will be based out of Payworks' head office and National Service Centre in Winnipeg, Manitoba.

Myles brings a wealth of experience to his new role. During his 20 years with IBM, seven years with Manitoba eHealth, and four years with Above Security, Myles held a variety of senior product and technology positions, including IT Architect, Director of Architecture and Standards, Director

of Professional services and Chief Technology Officer. Myles's extensive experience in managing and growing technology-based solutions will complement the Payworks team as we continually evolve our product suite with innovative solutions that deliver differentiated value to our customers.



Payworks In The News

Payworks launches new relationships

Payworks and CDK Global™ Canada Launch New Relationship

On February 29, 2016, Payworks announced a national agreement with CDK Global (Canada) Limited – bringing together the two organizations. CDK Global™ Canada will now offer its clients Payworks' suite of innovative cloud-based products, including payroll, time and attendance, and human resource solutions, through a seamless integration with CDK Global Canada's dealer management system.

CDK Global Canada's, Vice President and General Manager, Dean Anton said, "Our clients can expect increased payroll accuracy, time savings and unparalleled service from Payworks. We look forward to building this partnership and the value it creates for our Dealers."

Payworks is excited about the opportunity to serve CDK Global's extensive network of Canadian Dealers.

"We feel this relationship is a national fit as both Payworks and CDK place tremendous value on delivering innovative technologies that simplify business processes," says JP Perron, President of Payworks.

Read more at Payworks.ca.

Payworks Strengthens Partnership with CFIB

Payworks announced February 1, 2016, its renewed partnership with the Canadian Federation of Independent Business (CFIB), offering CFIB members across Canada exclusive discounted pricing on payroll services. Payworks has been a member of CFIB's Privilege Programs group of partners since October 2012.

This continued relationship offers CFIB members payroll solutions tailored to their needs. The Simple-and-Smart plan is specifically designed for CFIB members, the majority of which pay fewer than 10 employees. Those members with more employees or more complex needs can choose the Flexible-and-Affordable plan. Both solutions include direct deposits, year-end filing and support, Records of Employment, and online employee self service, helping to reduce paperwork and time spent complying with government requirements.

As Canada's largest association of small- and medium-sized businesses, CFIB is Powered by Entrepreneurs™. Established in 1971, CFIB takes direction from more than 109,000 members in every sector nationwide, giving independent business a strong and influential voice at all levels of government and helping to grow the economy.

Vancouver Whitecaps FC Score with Payworks

Payworks and Vancouver Whitecaps FC announced as of January, Payworks is the Official Workforce Management Software Partner and supplier to Whitecaps FC.

As an official partner, Payworks will provide Whitecaps FC with tailored workforce management solutions for their employees.

This Just In...

Payworks is a 2015 Gold Standard winner of Canada's #BestManaged Companies program ow.ly/Zg9nf #Payworks Posted March 9.

Today is International Women's Day! @womensday #PledgeForParity #IWD2016 Posted March 8.

Upcoming Events for March 2016 Posted March 1.

Check out our latest #blog post about upcoming ROE web form changes from @ServiceCanada_E <http://ow.ly/Ze8Oh> Posted March 8.

Spring Minimum Wage Increases

Effective April 1, 2016, the following minimum wage rates are set to increase:

New Brunswick: The minimum wage will increase from \$10.30 per hour to \$10.65.

Nova Scotia: The minimum wage will increase from \$10.60 per hour to \$10.70.

Nunavut: The minimum wage will increase from \$11.00 per hour to \$13.00.

Yukon: The minimum wage will increase from \$10.86 to \$11.07

Effective May 1, 2016, the following minimum wage rate is set to increase:

Quebec: The minimum wage will increase from \$10.55 per hour to \$10.75.

Effective June 1, 2016, the following minimum wage rate is set to increase:

PEI: The minimum wage will increase from \$10.50 per hour to \$10.75.