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## CPA Conference & Trade Show

Find Payworks at this year's trade show

On June 17-20, approximately 800 payroll specialists from across the country will gather at the largest payroll trade show in Canada. The Canadian Payroll Association's (CPA) 32nd Annual Conference and Trade Show: Navigating Towards Excellence will take place at the Sheraton Centre Toronto Hotel in Toronto, Ontario.

Payworks is a gold sponsor of this prestigious event. We sponsor the Queen Street Snack Food Break during the trade show on Wednesday,

June 18. The snack break will provide delegates with a taste of Toronto's diverse snack offerings, such as mini tiramisu squares and biscotti, Greek dips and pita chips, pot stickers, and mini cinnamon donut sticks. We'll be live tweeting from the event, so make sure you follow @PayworksInc to get a play by play of the events of the day and to hear about the prize draws!

Payworks is bullfrogpowering the upcoming four-day Canadian Payroll Association (CPA) conference, running from June 17 to 20 at the

Sheraton Centre Toronto Hotel, with clean, pollution-free energy! To learn more about how Payworks is going green, view the story about our new partnership with Bullfrog Power on page 2.

Payworks will hold a grand prize draw, and will be handing out tickets to the snack break at our booth – if you're headed to the trade show on June 18, make sure you drop by the Payworks booths (418 & 420) to say hello!

THIS 4-DAY CONFERENCE IS

**bullfrogpowered**  
WITH 100% CLEAN,  
GREEN ENERGY



COURTESY OF  
**Payworks**

Visit [payworks.ca/green-perspective](http://payworks.ca/green-perspective) to learn more about our green initiatives.



Facebook.com/Payworks  
@PayworksInc

## Get to Know Them

Get to know your Client Service Representative

Jennifer Campbell is a Small Business Client Service Representative. She works out of the Payworks National Service Centre in Winnipeg, Manitoba, and she has been with the company for approximately 6 years.

"It's hard to pick one thing, but I would have to say the best thing about working at Payworks is the people I work with," says Jennifer. "They are so quick to lend a hand or just give me their ear to brainstorm a problem."

Jennifer's best day at Payworks is the kind of day where she is able to answer all of her clients' questions and make

them happy. "The whole point of being a Customer Service Representative is being able to work with clients to make their payroll experience easier and less stressful on them," she says.

Outside of work, Jennifer likes to spend time with her family and friends, and she also plays a lot of computer games and loves to shop. Jennifer has two shih tzus named Kayci and Max as well.

In May, Jennifer helped her best friend move to BC, and she plans to go back to visit a couple of times this year.

One of Jennifer's good memories with

a client was when one sent her flowers at year end a few years ago. "I received flowers from a Barb and a Tricia," says Jennifer. "I sent Tricia and Barb (from Payworks) an email thanking them for the flowers and they came to my desk to see the flowers. They said, 'Jennifer, we never sent you those flowers.' It turns out my client sent them to me and her assistants' names were also Barb and Tricia. We then all had a good laugh."

Jennifer's Payroll Tip: Automate your self-service statements.



**Jennifer Campbell**  
Client Service Representative  
Small Business Accounts



# Payworks is Bullfrogpowered®

Payworks announces partnership with Bullfrog Power®

Payworks is partnering with Bullfrog Power®, Canada's leading green energy provider, to bullfrogpower all Payworks offices across the country with 100% green electricity. Among the first Manitoba-based companies to choose clean, green energy with Bullfrog Power, Payworks is reducing its environmental impact and supporting the growth of green energy projects in Canada.

To kick-off its Bullfrog Power initiative, Payworks is bullfrogpowering the upcoming four-day Canadian Payroll Association (CPA) conference, running from June 17 to 20 at the Sheraton Centre Toronto Hotel, with clean, pollution-free energy.

"We are excited to announce this partnership with Bullfrog Power, because it is a significant step towards furthering the Green Perspective that we established in 2008 with the launch of our Go Green Printing Initiative," says Barb Gamey, President, Payworks. "More than 30% of our customer base has already chosen to "Go Green" with Payworks paperless payroll, and we look forward to continuing to work with our customers, employees, and partners to incorporate environmentally-friendly practices into all areas of our business."

Through the agreement, Bullfrog Power's generators will put 100% green electricity onto the grid to match the power consumption of all of Payworks' offices. By bullfrogpowering all Payworks locations, Payworks is reducing its emissions footprint by more than 400 tonnes of CO<sub>2</sub> annually. Across Canada, Bullfrog's green electricity comes from

a blend of wind and low-impact hydro power sourced from new Canadian renewable energy facilities.

"By choosing to bullfrogpower all locations, Payworks is demonstrating that it is in line with a growing number of businesses that are looking to be positive examples in their communities by reducing their environmental impact and supporting the move to a clean energy future," says Peter Melanson, CEO, Bullfrog Power.

Payworks has incorporated environmentally-friendly practices into its business and termed this commitment its Green Perspective. The first initiative in the Payworks Green Perspective was the launch of its Go Green Printing Initiative, offering customers discounted pricing for processing their payroll online when no output is printed at Payworks. Barb Gamey explains the Go Green Printing Initiative, "Choosing paperless payroll, including direct deposit, allows our customers to receive payroll reports, employee pay statements, and tax forms all in an electronic format. This decreases the amount of paper, toner, energy consumption, and delivery transportation traditionally associated with running payroll." By choosing Bullfrog Power and green electricity, Payworks is yet again taking a leadership role in reducing the environmental impact of its business.

On August 20, 2014, Payworks will continue to develop its Green Perspective by holding a Green Power employee education seminar conducted by Bullfrog Power as part of its official Winnipeg office launch event. "We

look forward to finding new ways to encourage our employees to build Payworks' sustainability values into their everyday office activities, and to continue to support the communities in which we all live and work," says JP Perron, Executive Vice President and General Manager, Payworks.



## About Bullfrog Power

Bullfrog Power, Canada's leading green energy provider, offers renewable energy solutions that enable homes and businesses to reduce their environmental impact, support the development of green energy projects in Canada and help create a cleaner, healthier world. As a Certified B Corporation, Bullfrog Power meets higher standards of social and environmental performance, transparency, and accountability. Thousands of Canadian homes and businesses are doing their part to address climate change and air pollution by switching to green energy with Bullfrog Power. Homes and businesses can sign up easily, quickly and affordably at [www.bullfrogpower.com](http://www.bullfrogpower.com).

Join the bullfrogpowered community online—follow them on Twitter (@bullfrogpower), like them on Facebook ([facebook.com/BullfrogPower](https://www.facebook.com/BullfrogPower)).

## Upcoming Events

Come and stop by our booth at these upcoming conferences and trade shows:

**The Canadian Payroll Association 32<sup>nd</sup> Annual Conference & Tradeshow**  
Tradeshow: June 18, 9:00 AM - 5:00 PM  
Booth #: 418 & 420  
The Sheraton Centre Toronto Hotel  
Toronto, ON  
[www.payroll.ca](http://www.payroll.ca)

At the CPA Conference, Payworks is sponsoring the Snack Food Break, which takes place on Wednesday, June 18 from 2:30 PM - 3:30 PM.

**The Certified General Accountants Association of British Columbia Fall Leadership Conference & Tradeshow**  
Tradeshow: September 18  
Booth #: 35  
The Fairmont Empress Hotel and the Victoria Conference Centre  
Victoria, BC  
[www.cga-bc.org](http://www.cga-bc.org)

At the CPABC Fall Leadership Tradeshow, Payworks is a basic level sponsor.

**Manitoba Hotel Association '14 Tradeshow**  
Tradeshow: October 7  
Booth #: 210  
Victoria Inn Hotel  
Winnipeg, MB  
[www.centrex.ca](http://www.centrex.ca)

At the MHA '14 tradeshow, Payworks will have a booth and a prize draw. This year, the MHA is also starting a passport stamp program.

**Credit Union Managers Association of Manitoba 2014 Conference**  
Conference: October 30-31  
Victoria Inn Hotel  
Winnipeg, MB

At the CUMAM Conference, Payworks is a silver sponsor.

# Minimum Wage Increases

Minimum wage rates increased in Ontario and Prince Edward Island on June 1, 2014. In Ontario, the general minimum wage increased from \$10.25 to \$11.00 per hour, the wage for liquor servers increased from \$8.90 to \$9.55, and the wage for students under 18 increased from \$9.60 to \$10.30. In PEI, the general

minimum wage increased from \$10.00 to \$10.20.

Alberta's minimum wage rates will increase on September 1, 2014. The general minimum wage will increase from \$9.95 to \$10.20, and the wage for liquor servers will increase from \$9.05 to \$9.20.

In October, the general minimum wage rates in Newfoundland and Labrador will increase from \$10.00 to \$10.25, and minimum wage will increase again in PEI from \$10.20 to \$10.35.